CIP: 52.1801 Program: Sales, Distribution & Marketing Operations, General

Criteria/Description	Credentialing/	Proposed Credits
	Artifacts	
 TECHNICAL COMPETENCY: Score Advanced on the NOCTI Retail Merchandising Written and Performance Test Written: Advertising and Promotion Communications Visual Merchandising Marketing and Merchandising Technology in Retail Merchandising Economics Customer Service, Sales, and Selling Professionalism in Retail Merchandising Retail-Related Mathematics Entrepreneurship Performance: Inventory Check-In Cash Handling Handling Customer Returns Product Knowledge and Selling 	National Occupational Competency Testing InstrumentNOCTI Test Name: Retail MerchandisingofessionalismStudents scoring advanced receive a Pennsylvania Skill Certificate from the Pennsylvania Department o Education	20
 Virtual Cash Drawer Closing of a Retail Business INDUSTRY CREDENTIALS: Earn at least one of the following Industry Credentials OSHA Certified Rooms Division Specialist (CRDS) National Professional Certification in Customer Service A*S*K Certification International Computer Driver License (ICDL) 	Third Party Provider: CareerSafe American Hotel & Lodging Association National Retail Federation Foundation A*S*K Institute International Computer Driver License-US	
 SCHOOL TO WORK: Documentation of a minimum of 200 hours of employment experience in the field. 	Portfolio Verification of Employment Employee Evaluations	3